

Strengths

- · Proximity to the U.S.
- Variety of Experiences
- Government Supported

Opportunities

- Growth in Biodiversity/Ecotourism
- Growth in Culture
- Main Destination for Business Travel

Weaknesses

- Negative Publicity in U.S. media
- Lack of Awareness
- Negative Reputation

Threats

- Competition from "Safer" Destination
- Natural Disasters/Disease
- Economic Recessions



Key Issues

Negative Perceptions

Lack of Awareness



Advantage

Range of Experiences

"Adventure with Ease"



Primary Target

Meet the Millers-Family Adventurers

- Ages 35-44
- 2 or more children
- HH: \$75,000 +
- reserved and conservative
- Believe they are courageous and daring





Secondary Target

Meet Mark and Karen-Getaway Seekers

- Ages 25-34
- Married with no children
- HH: >\$100,000
- Opinion leaders
- Believe they are creative and inventive







ADVENTURE. You know Mexico is a beach destination, but what about its rich Mayan culture and a multitude of adventurous activities?
Mexico's investment in its heritage and landscape has defined it as a leading destination for environmental tourism and a culturally rich

RELAXATION: Mexico makes your comfort its priority. Your trip to Mexico offers miles of calming beaches and many of Mexico's hotels also offer scheduled group trips into the cities. Mexico's investment in tourist police ensures your satety and allows you to explore a unique city without any morries. Any activity you would like to do, Whether you want to sit back with a drink in hand at a resort, go for a walk in nature or take a group ride into a city. Mexico has put the work into making you teal safe and at ease.

Mexico combines adventure with relaxation, allowing you to create your own balance on the trip of a lifetime.



They Came. They Ate. They Blogged. Food bloggers are the cowboys of the culinary writing world, armed with insatiable appetites and the ability to broadcast their views with the click of a mouse. Meet the fastest online hands in the east. By AMY MA



WHEN JOEL (LAST NAME CONFIDENTIAL) RETIRED FROM HIS job as a full-time consultant six years ago, he decided to take on a blogger alter ego and created "Market Man." Today, his blog boasts more than 20,000 page views a day from 9,000 regular readers. In addition to sponsoring charitable causes, Joel also insists his blog be entirely noncommercial.

- · Certified Authentic "A lot of places call themselves Filipino", but aren't. At the Milk Way Café (900 Arnaiz Avenue, Makat: 63-2/843-4124), the food is executed properly and the décor doesn't have that folksy native feel to it. It is also located at the heart of the
- Bargain Hunting "Kanin' means white rice", and the Kanin Club. (Paseo de Sta. Rosa, Laguna: 63-49/544-0332), is located at the equivalent of a strip mall. But at less than US\$6 a head, you can have big portions, waiters, table service and air-conditioning. I always grab a meal there on my way to Tagaytay."
- Champagne and Caviar "I'm usually asleep by 10 P.M., but if I. were to take someone out, it'd be to Lusso (G/F Greenbelt 5. Legaspi St., Legaspi Village, Makati; 63:2/756-5893), where they serve champagne paired with caviar, lobster rolls and fole grasfinger sandwiches." >>



Food Mad Manila Clockwise



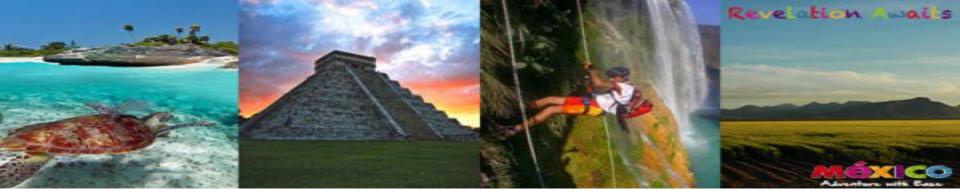
Mexico invites you to experience ...

ADVENTURE: Whether you want to swim with dolphins, zip line or spend a day at an adventure park, Mexico is your opportunity to have an adventure unique to you and your family.

RELAXATION: Your comfort is Mexico's priority. Mexico's investment in city and beach development, as well as tourist police, make Mexico the top destination for an easily planned vacation with your safety in mind.

Visit Mexico where you can have an adventure with ease.

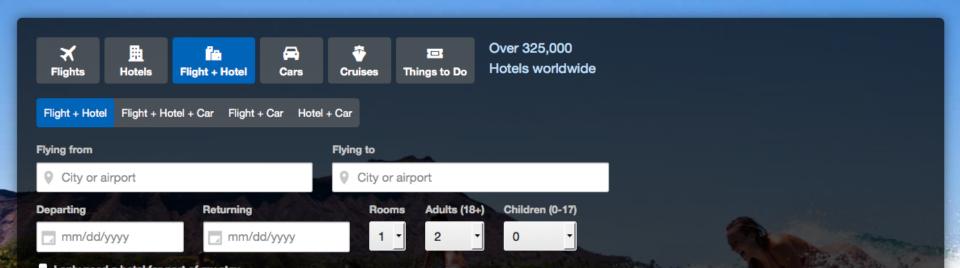






Account ✓ My Scratchpad 1 ✓ My Trips Support ✓

Home Vacation Packages Hotels Cars Flights Cruises Things to Do Deals Rewards Mobile















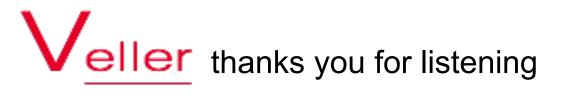




MEDIA AND PR TIMELINE

December 1, 2015- December 1, 2016

January F	ebruary	March	April	May	June	July	August	September	October	November	December
College Bowl Games				Golf Majors					College Bowl Games		
Outdoor				Outdoor						Outdoor	
Keywords Targeted Sites											
Non-Impact TV				Non-Impact T	v)					Non-Impact T	v
Magazines				Magazines						Magazines	
Radio					$\overline{}$						
Family Promotion				Media Tours Contests	Couples Retreat	>			Press Conference Promotion with Carnival	Travel Expo	Sweepstake Couples Retre
Frequent Flyer Pro	ogram										
Social Media and Y	ouTube Char	nel									



Any questions?